

January 2021

# Motorcycle Futures Overview

The latest available new registration figures from the MCIA have to be a positive for our industry's performance during a challenging year. Although just over 5% down for the first eleven months of the year, our industry is still in a better position than car or LCV, which have declined over the same period by 30.7% and 21.5% respectively. Bolstered by the fear of using public transport, the sale of learner legal machines has kept the total number of powered two wheels higher than would be expected in any 'normal' slowing of the economy.

## November 2020 and Year to Date - New Registrations by Engine Band

Engine Band	Registrations		%	Market Share (%)		Year to date		YTD	Market Share (%)	
	Nov-20	Nov-19	Change	Nov-20	Nov-19	2020	2019	% Change	2020	2019
0-50cc	630	549	14.8%	10.5%	9.1%	7,319	6,303	16.1%	7.6%	6.2%
51-125cc	2,464	2,403	2.5%	41.2%	40.0%	35,425	32,396	9.3%	36.6%	31.6%
126-650cc	1,195	1,150	3.9%	20.0%	19.2%	18,656	21,266	-12.3%	19.3%	20.8%
651-1000cc	869	963	-9.8%	14.5%	16.0%	18,564	22,349	-16.9%	19.2%	21.8%
Over 1000cc	824	939	-12.2%	13.8%	15.6%	16,750	20,099	-16.7%	17.3%	19.6%
<b>Total Registrations</b>	<b>5,982</b>	<b>6,004</b>	<b>-0.4%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>96,714</b>	<b>102,413</b>	<b>-5.6%</b>	<b>100.0%</b>	<b>100.0%</b>

Looking above it is obvious what sector has actually had the most impact, but for subscribers of this product, there is more likelihood that the larger capacity models will be the ones subject to a PCP agreement. Although over time measured in years, the supply of motorcycles in the market evens out when they come back as used, a year such as this where there has been an extended period of significantly lower new numbers, will if demand for used machines remains as it is now, cause some difficulty further down the line. On a positive for anyone financing now, if this is the case, it will only increase values and possibly reduce the number of hand backs at the termination time when they return into the used market.

Hopefully the year will be kinder to all and your businesses, we wish you all a Happy New Year.

## New Monitor Models

iD	Manufacturer	Model	Derivative
19024	CCM	SPITFIRE BLACKOUT	Spitfire Blackout (21MY)
19141	KTM	890 ADVENTURE R RALLY	890 Adventure R Rally (21MY)
19183	INDIAN	CHIEFTAIN DARKHORSE	Chieftain Dark Horse Thunder Black Smoke (21MY)
19184	INDIAN	CHIEFTAIN DARKHORSE	Chieftain Dark Horse Ruby Smoke (21MY)
19186	INDIAN	CHIEFTAIN LIMITED	Chieftain Thunder Black Pearl (21MY)
19187	INDIAN	VINTAGE DARK HORSE	Vintage Dark Horse Thunder Black Smoke (21MY)
19188	INDIAN	VINTAGE	Vintage Crimson Metallic (21MY)
19189	INDIAN	ROADMASTER DARK HORSE	Roadmaster Dark Horse Thunder Black Smoke (21MY)
19190	INDIAN	ROADMASTER	Roadmaster Thunder Black Pearl (21MY)
19191	INDIAN	ROADMASTER 2-TONE	Roadmaster Black Crystal/Stealth Grey Azure (21M
19192	INDIAN	ROADMASTER 2-TONE	Roadmaster Maroon/Crimson Matallic (21MY)
19193	INDIAN	ROADMASTER LIMITED	Roadmaster Ltd Thunder Blk Azure Crystal (21MY)
19194	INDIAN	ROADMASTER LIMITED	Roadmaster limited Crimson Metallic (21MY)

19216	HONDA	PCX125	WW125AMED (21YM)
19224	DUCATI	DIAVEL 1260	Diavel Lamborghini (20MY)
19228	SINNIS	TERRAIN T380	ZS400GY-2 (20MY)
19230	NORTON	V4SS	V4SS (20MY)
19231	KAWASAKI	Z900RS PERFORMANCE	ZR900KMFBB (21MY)
19232	KAWASAKI	Z900RS PERFORMANCE	ZR900KMFNB (21MY)
19234	MASH	X-RIDE 650	X-Ride 650 (20MY)
19235	PIAGGIO	VESPA PRIMAVERA 50 EU5	Vespa Primavera 50 EU5 (20MY)
19241	SUZUKI	DL650A V-STROM 650	DL650AM0 (21MY)
19242	SUZUKI	DL650XA V-STROM 650XT	DL650XAM0 (21MY)
19248	YAMAHA	TENERE 700	Tenere 700 (21MY)
19249	YAMAHA	TENERE 700 RALLY EDITION	TENERE 700 RALLY EDITION (21MY)
19250	YAMAHA	TRACER 7	Tracer 7 (21MY)
19251	YAMAHA	TRACER 7 GT	Tracer 7 GT (21MY)
19252	YAMAHA	TRACER 9	Tracer 9 (21MY)
19253	YAMAHA	TRACER 9 GT	Tracer 9 GT (21MY)
19254	YAMAHA	XMAX 300 TECH MAX	XMAX 300 Tech Max (21MY)
19255	YAMAHA	XSR700 ABS	XSR700 ABS (21MY)
19256	YAMAHA	YP125 X MAX ABS	YP125 X Max ABS(21MY)
19257	YAMAHA	YP125 X MAX TECH MAX	YP125 X Max Tech Max (21MY)
19258	YAMAHA	R6 RACE	R6 Race (21MY)
19283	HONDA	NSS350 FORZA ABS	NSS350AME (21MY)
19284	HONDA	NSS125 FORZA ABS	NSS125ADME (21MY)
19285	HONDA	CBF125NA	CBF125NAMED (21MY)
19289	HONDA	CRF300L ABS	CRF300LAMED (21MY)
19293	BENELLI	IMPERIALE 400 E5	Imperiale 400 E5 (20MY)
19310	DUCATI	MONSTER 937	Monster Red (20MY)
19311	DUCATI	MONSTER 937	Monster Dark Stealth/Aviator Grey (20MY)
19312	DUCATI	MONSTER PLUS 937	Monster Plus 937 Red (20MY)
19313	DUCATI	MONSTER PLUS 937	Monster Plus 937 Dark Stealth/Aviator Grey (20MY)