

April 2021

Motorcycle Futures Market Overview

The government is still upbeat, and their vaccine plan is still on course, even currently in front. There is a feeling as the nights get lighter and we move to Spring that things are on the up. There is still a long way to go, but moving into a position where customers can again visit dealerships has to give hope as the riding season starts. But in this product we look at long term prices, and after a year where larger motorcycles have been proportionately less in 2020, after increases in learner legal machines propped up the total registration numbers to just short of the 2019 figures, after a poor few months in the middle. Remember though there has also been a jump in new numbers in the final months of last year as Euro 4 models were pre-registered, although these being largely smaller capacity units that are unlikely to have agreements with RV's. The first two months of 2021 is 37.7% down for new registrations, in comparison to the end of February in 2020 when 10,753 were chalked up, compared to this years 6,702, and again sub 125cc class being 54.7% of the total market compared to 43.4% in 2020. This is suggesting larger motorcycles are struggling to sell in numbers at the moment, which if continues to be so could cause some supply problems further down the line. The trade accessing machines to sell the customers after a lengthy period of relative inactivity, both in new and used is not producing part exchanges, has inevitably increased current used prices, and even though will be watered down over longer periods, there has still been numerous small price increases in this month's data to reflect the projected trade market.

New Models

ID	MANUFACTURER	MODEL	DERIVATIVE
18780	YAMAHA	MT-09 SP ABS	MT-09 SP ABS (21MY)
19221	HONDA	MSX125	MSX125AMED (21MY)
19454	KAWASAKI	NINJA ZX-10R ABS	ZX1002LMFAN (21MY)
19455	KAWASAKI	NINJA ZX-10R ABS PERFORMANCE EDITION	ZX1002LMFAN (21MY)
19466	KTM	1290 SUPER ADVENTURE R	1290 Super Adventure R (21MY)
19515	KTM	890 DUKE R	890 Duke R (21MY)
19517	LEXMOTO	LXR 125	LXR 125 E5 (21MY)
19518	LEXMOTO	LXR SE 125	LXR SE 125 E5 (21MY)
19519	LEXMOTO	PEGASUS 300	Pegasus 300 E5 (21MY)
19523	APRILIA	TUONO V4 1100 E5	Tuono V4 1100 E5 (21MY)
19524	APRILIA	RS 125	RS 125 E5 (21MY)
19525	APRILIA	RS REPLICHA 125 E5	RS Replica 125 E5 (21MY)
19526	APRILIA	TUONO 125	Tuono 125 E5 (21MY)
19527	PIAGGIO	ZIP 50 E5	Zip 50 E5 (21MY)
19528	PIAGGIO	LIBERTY 50	Liberty 50 E5 (21MY)
19529	PIAGGIO	MEDLEY S 125	Medley S 125 E5 (21MY)
19530	PIAGGIO	BEVERLY 400 E5	Beverly 400 E5 (21MY)
19531	PIAGGIO	MP3 HPE SPORT ADVANCED	MP3 HPE Sport Advanced E5 (21MY)
19532	PIAGGIO	MYMOOVER 125 E5	Mymoover 125 E5 (21MY)
19533	PIAGGIO	VESPA PRIMAVERA 75 125 E5	Vespa Primavera 75 125 E5 (21MY)
19534	PIAGGIO	VESPA SUPERTECH 75 125 E5	Vespa Supertech 75 125 E5 (21MY)
19535	PIAGGIO	VESPA GTS 125 SUPER RACING SIXTIES	Vespa GTS 125 Super Racing Sixties E5 (21MY)
19536	PIAGGIO	VESPA SUPERTECH 75 300 E5	Vespa Supertech 75 300 E5 (21MY)
19538	LEXMOTO	ECHO 50	Echo 50 Euro 5 (21MY)
19539	LEXMOTO	ECHO+ 50	Echo+ 50 Euro 5 (21MY)
19540	LEXMOTO	AURA 125	Aura 125 Euro 5 (21MY)

19552	HORWIN	EK1 ELECTRIC DELIVERY SCOOTER	EK1 Electric Delivery Scooter (21MY)
19553	YAMAHA	XP560 T-MAX 20th ANNIVERSARY	XP560 T-Max 20th Anniversary (21MY)
19554	TRIUMPH	ROCKET 3 GT	Rocket 3 GT Black Edition (21MY)
19555	TRIUMPH	ROCKET 3 R	Rocket 3 R Black Edition (21MY)
19556	TRIUMPH	STREET TWIN	Street Twin Gold Line (21MY)
19558	AJP	SPR 250 ENDURO	SPR 250 Enduro (21MY)
19559	AJP	SPR 310r ENDURO	SPR 310r Enduro (21MY)
19560	AJP	SPR 510r ENDURO	SPR 510r Enduro (21MY)

Discontinued Models

ID	MANUFACTURER	MODEL	DERIVATIVE
16665	KTM	790 DUKE	790 Duke (18MY)
16666	KTM	790 DUKE L	790 Duke L (18MY)
15853	PIAGGIO	VESPA 946 RED	Vespa 946 Red
17175	PIAGGIO	VESPA PRIMAVERA 125 YACHT CLUB	Vespa Primavera 125 Yacht Club (18MY)
17177	PIAGGIO	VESPA PRIMAVERA 50 50TH ANNIVERSARY	Vespa Primavera 50 50th Anniversary (18MY)
17178	PIAGGIO	VESPA PRIMAVERA 50 YACHT CLUB	Vespa Primavera 50 Yacht Club (18MY)
15840	APRILIA	RSV4 RF	RSV4 RF (17MY)
15857	PIAGGIO	VESPA GTS 300	Vespa GTS 300
15863	PIAGGIO	VESPA SPRINT 125	Vespa Sprint 125
17815	ZONTES	T310	T310
16154	ZONTES	Z 50	ZT50-3A
17820	TRIUMPH	BONNEVILLE T120	Bonneville T120 Diamond
15915	TRIUMPH	STREET TRIPLE S A2L	Street Triple S A2L Premium Paint (17MY)