

May 2021

Motorcycle Futures Market Overview

As success in the UK vaccine programme continues and reductions are seen in all the relevant numbers, leading to the next stage of restriction easing, the industry moves a little closer to some normality. At this point in 2020 we were just starting to grasp the possibilities of what was to come and as we move forward to look at the March 2021 new registration figures provided by the MCIA makes comparisons difficult to really judge the industry and future supplies. Overall numbers last year were a small number down on the previous full year, but as mentioned before, the model mix was leaning more to smaller capacity machines. With dealers having problems sourcing stock during lockdown/remote selling, as dealerships open this will most likely to increase as the riding season reaches its peak. To give some idea of future stocks, March registration figures for the last few years are shown in the table below.

Volume	Mar-17	Mar-18	Mar-19	Mar-20	Mar-21
Powered Two Wheel Registrations	13816	14737	16045	13075	12268
Change %		Mar-18	Mar-19	Mar-20	Mar-21
Powered Two Wheel Registrations		6.7%	8.9%	-18.5%	-6.2%

But this is total registrations and as discussed previously there has been a swing to smaller capacity machines, so a comparison of larger capacity (over 125cc) registrations where a PCP deal is more likely to be used would be more useful.

Volume	Mar-17	Mar-18	Mar-19	Mar-20	Mar-21
Powered Two Wheel Registrations (over 125cc)	10650	11406	12488	9571	8193
Change %		Mar-18	Mar-19	Mar-20	Mar-21
Powered Two Wheel Registrations (over 125cc)		7.1%	9.5%	-23.4%	-14.4%

As we see the peak in this type was in 2019, so within the coming few months these will start to return into the used market, but as this will be a trickle over the next couple of years there is no immediate solution to the current lack of stock and with reducing registrations from the last two March plate changes, little chance of improvement in the long term. With this in mind and long term predictions of a recovery and a growing economy, in line with increases in the current used value product, there has been increases in forecast values.

New Models

iD	Manufacturer	Model	Derivative
19147	BMW	G310 GS	G310 GS (21MY)
19148	BMW	R1250 RT	R 1250 RT (21MY)
19149	BMW	R1250 RT LE	R 1250 RT LE (21MY)
19236	BMW	S1000 R	S1000 R (21MY)
19237	BMW	S1000 R SPORT	S1000 R Sport (21MY)
19467	KTM	1290 SUPER DUKE RR	1290 Super Duke RR (21MY)
19513	BMW	C400 GT	C400 GT (21MY)
19514	BMW	C400 X	C400 X (21MY)
19516	LEXMOTO	LXS 125	LXS 125 (21MY)
19520	LEXMOTO	APOLLO 125	Apollo 125 (21MY)
19543	MV AGUSTA	F3 800 EAS ABS SUPERVELOCE	F3 800 SuperVeloce E5 (21MY)
19544	MV AGUSTA	F3 800 SUPERVELOCE S E5	F3 800 SuperVeloce S E5 (MY21)
19545	MV AGUSTA	F3 800 SUPERVELOCE Le ALPINE E5	F3 800 SuperVeloce Le Alpine E5 (21MY)
19546	MV AGUSTA	F3 800 ROSSO E5	F3 800 Rosso E5 (MY21)
19561	AJP	SPR 310R SUPERMOTO	SPR 310R Supermoto (21MY)
19562	AJP	SPR 510R SUPERMOTO	SPR 510r Supermoto (21MY)
19563	LEXMOTO	MICHIGAN 125 EFI	Michigan 125 EFI (21MY)
19564	LEXMOTO	TITAN 125	Titan 125 (21MY)
19565	YADEA	C1S	C1S (21MY)
19566	YADEA	E-LEX	E-LEX (21MY)
19568	VOGE	DS500	DS500 (21MY)
19577	TRIUMPH	STREET SCRAMBLER	Street Scrambler (21MY)
19578	TRIUMPH	STREET SCRAMBLER	Street Scrambler Twin Paint (21MY)
19579	TRIUMPH	STREET SCRAMBLER	Street Scrambler Premium Paint (21MY)
19580	TRIUMPH	STREET SCRAMBLER	Street Scrambler Sandstorm (21MY)
19581	TRIUMPH	SCRAMBLER 1200 XC	Scrambler 1200 XC (21MY)
19582	TRIUMPH	SCRAMBLER 1200 XC	Scrambler 1200 XC Twin Colour (21MY)
19583	TRIUMPH	SCRAMBLER 1200 XE	Scrambler 1200 XE (21MY)
19584	TRIUMPH	SCRAMBLER 1200 XE	Scrambler 1200 XE Twin Colour (21MY)
19585	TRIUMPH	SCRAMBLER 1200 STEVE McQUEEN SE	Scrambler Steve McQueen SE (21MY)
19586	HANWAY	SC 125	SC 125 E5 (21MY)
19587	HANWAY	NX 125	NX 125 E5 (21MY)
19588	LAMBRETTA	V50 SPECIAL	V50 Special E5 (21MY)
19589	LAMBRETTA	V125 SPECIAL	V125 Special E5 (21MY)
19590	LAMBRETTA	V200 SPECIAL	V200 Special E5 (21MY)
19591	MONDIAL	HPS 125 S E4	HPS 125 S E5 (21MY)
19592	FANTIC	FC 125 DEL	Caballero 125 Scrambler Deluxe (21MY)
19593	SUZUKI	GSX-S1000	GSX-S1000RQM2 (22MY)
19594	ROYAL ENFIELD	CONTINENTAL GT 650 E5	Continental GT 650 (21MY)
19595	ROYAL ENFIELD	CONTINENTAL GT 650 E5	Continental GT 650 Chrome (21MY)
19596	ROYAL ENFIELD	CONTINENTAL GT 650 E5	Continental GT 650 Dual (21MY)
19597	ROYAL ENFIELD	HIMALAYAN E5	Himalayan LS410 (21MY)
19598	ROYAL ENFIELD	HIMALAYAN E5	Himalayan LS410 Dual colour (21MY)
19599	ROYAL ENFIELD	INTERCEPTOR 650 E5	Interceptor 650 (21MY)
19600	ROYAL ENFIELD	INTERCEPTOR 650 E5	Interceptor 650 Chrome (21MY)

19601	ROYAL ENFIELD	INTERCEPTOR 650 E5	Interceptor 650 Dual (21MY)
19602	ROYAL ALLOY	GP 125 AC E5	GP125i AC (21MY)
19603	ROYAL ALLOY	GP 300 LC E5	GP300i LC (21MY)
19604	ROYAL ALLOY	GT125i E5	GT125i E5 (21MY)
19605	ROYAL ALLOY	TG 125 AC	TG125 AC (21MY)

Discontinued Models

ID	Manufacturer	Model	Derivative
17512	BMW	R1250 GS EXCLUSIVE TE	R1250 GS Exclusive TE
17511	BMW	R1250 GS RALLYE	R1250 GS Rallye
17513	BMW	R1250 GS RALLYE TE	R1250 GS Rallye TE
17510	BMW	R1250 GS TE	R1250 GS TE
15864	PIAGGIO	LIBERTY 125	Liberty 125 (17MY)
17938	PIAGGIO	MP3 300 HPE SPORT	MP3 300 HPE Sport (19MY)
17180	PIAGGIO	VESPA PRIMAVERA 50 EU4	Vespa Primavera 50 EU4
18781	YAMAHA	FJR1300AS ULTIMATE EDITION	FJR1300AS Ultimate Edition (20MY)
14786	YAMAHA	YZF R1M	YZF R1M (16MY)
17723	NORTON	COMMANDO	961 Cafe Racer
17724	NORTON	COMMANDO	961 California
17722	NORTON	COMMANDO	961 Sport
17726	NORTON	DOMINATOR	Dominator Black Line
17727	NORTON	DOMINATOR	Dominator Polished Line
17725	NORTON	DOMINATOR	Dominator Production
12401	AJP	PR3 125 RALLY TRAIL	PR3 125 Rally Trail
16702	YINGANG	YG48Q-5	WK Colt 50
15017	ZONTES	PHANTOM	S250
15915	TRIUMPH	STREET TRIPLE S A2L	Street Triple S A2L Premium Paint (17MY)