

June 2021

# Motorcycle Futures Market Overview

This product is predicting future values a few years down the line from now, so there is always going to be the possibility of that “unknown”. Sixteen months ago there was no possibility the whole world would be in its dire economic position and as most industries started to decline, the length of it was also not something most predicted. But here we are with a month that is a positive step to recovery as sales of powered two wheels as lockdown measures ease, see an unprecedented 570% increase in the MCIA’s April figures for 2021. Remember though, this comparison is to the previous year as the country moved into lockdown one. To give a better indication of new machines entering the market 2019 saw 9,820 April registrations, with the year-to-date 36,951. This year we have 10,874 as pent up demand appears to have begun to convert to sales, but the inevitable slow start still sees the industry 7,107 behind the first third of the year from two years ago with 29,844. Until some normality returns where comparisons as to the amount of motorcycles in the market can be made, forecasting is slightly more difficult. 2020 total registrations finish marginally lower than the previous year, but were distorted by higher proportions of learner legal machines, that also manifested similar high numbers at the Euro 5 deadline. A big positive for vehicles more likely to attract a PCP agreement that this product helps to facilitate, is the engine size mix and particularly larger capacity machines (650cc and over), are recovering at a pace with large increases in market share. This of course will result in more returns in coming years, but if the current shortfall, coupled with current high demand is continued, used prices are envisaged to remain high for some time.

## New Models

iD	Manufacturer	Model	Derivative
18594	SYM	TL 500	TL 500 (20MY)
19217	HONDA	CB1000R ABS	CB1000RAME5 (21MY)
19484	HUSQVARNA	701 SUPERMOTO	701 Supermoto (21MY)
19537	PIAGGIO	MP3 400 HPE SPORT E5	MP3 400 HPE Sport E5 (21MY)
19541	MV AGUSTA	BRUTALE RUSH 1000	Brutale Rush 1000 E5 (21MY)
19542	MV AGUSTA	DRAGSTER 800 ROSSO	DRAGSTER 800 ROSSO E5 (21MY)
19548	MV AGUSTA	TURISMO VELOCE ROSSO	Turismo Veloce Rosso E5 (21MY)
19549	MV AGUSTA	TURISMO VELOCE LUSO	Turismo Veloce Lusso E5 (21MY)
19550	MV AGUSTA	TURISMO VELOCE LUSO SCS	Turismo Veloce Lusso SCS E5 (21MY)
19551	MV AGUSTA	TURISMO VELOCE RC SCS	Turismo Veloce RC SCS E5 (MY21)
19607	SINNIS	TWIST	Twist E5 (21MY)
19608	SINNIS	ENCANTO	Encanto E5 (21MY)
19609	SINNIS	SHUTTLE	Shuttle E5 (21MY)
19610	SINNIS	TERRAIN	T125 E5 (21MY)
19611	SINNIS	HOODLUM 125	Hoodlum E5 (21MY)
19614	NIU	MQi GT	MQi GT SR (21MY)
19615	NIU	MQi GT	MQi GT ER (21MY)
19616	HYOSUNG	AQUILA GV125	Aquila GV125 E5 (21MY)
19618	KAWASAKI	NINJA 125 SE	BX125BMFAN (21MY)
19619	KAWASAKI	NINJA 125 SE PERFORMANCE	BX125BMFAN (21MY)

19620	YADEA	G5	G5 (21MY)
19621	APRILIA	SXR 50	SXR 50 E5 (21MY)
19622	AJS	LJ50QT-8L DIGITA	LJ50QT-8L Digita (21MY)
19654	MV AGUSTA	BRUTALE 1000 RR	Brutale 1000 RR E5 (21MY)
19655	MV AGUSTA	B3 800 BRUTALE ROSSO	B3 800 Brutale Rosso E5 (MY21)
19656	HONDA	CRF1100L AFRICA TWIN ABS ICELANDIC EDITION	CRF1100AM3ED (21MY)
19657	HONDA	CRF1100L AFRICA TWIN ABS DCT ICELANDIC EDITION	CRF1100DM3ED (21MY)
19658	YAMAHA	XSR125	XSR125 (22MY)
19677	MUTT	RAZORBACK 250	QM250-4X (21MY)
19678	SYM	JOYMAX Z 125	Joymax Z 125 E5 (21MY)
19679	SYM	JOYMAX Z 300	Joymax 300 Z E5 (21MY)
19684	TRIUMPH	SPEED TWIN	Speed Twin (21MY)
19685	TRIUMPH	SPEED TWIN	Speed Twin Two Tone Paint (21MY)
19686	SUZUKI	V-STROM 1050XT GT	DL105RCTM1 (21MY)