

October 2021

Motorcycle Futures Overview

The increased costs of moving goods globally helping push the latest UK annualised Consumer Prices Index, rising to 3.2% in August. It's a large increase but only one month and a longer period will be a better indicator. What is obvious in our industry is that list prices are on the up which under normal conditions would keep the future prices strong, but added to shortages of current stock, the short term at i.e. one year it is expected that prices will remain so, but longer term where a PCP deal is involved there is an element of uncertainty where new availability will be a driving factor. As the world comes out of the current pandemic it will become clearer how supplies will be affected and in this grey area where a two-year blip has had more of an effect than perhaps anything for quite some time, forecasts are increasing but not at the same rate as currents until some clarity is evident. One positive is as prices increase, especially fuel, it has presented a reason for people to get onto two wheels. The last time fuel increased in price, around 2013, there was a rush on learner legal machines. Y-T-D new registrations are still positive over 2020 by 11,786, up 17.5% to 79,149 and the larger picture is more telling. Y-T-D in 2019 76,305 and 2018 74,771, both less than this year so far. Again 125's have done well because of people wanting to avoid public transport. This year the market share in the first eight months for sub 125cc machines is 43.8%, 2020 was 42.6% and 2019 36%. Unfortunately the higher capacities are trading water, or even going down, but again long term this could help in strong residuals. Talking of futures as we do in this product, there has been some positive news around electric bikes. Senior representatives of Honda, KTM parent Pierer, Piaggio and Yamaha have officially signed an agreement to create the Swappable Batteries Motorcycle Consortium (SBMC). The underlying aim is to find solutions to the concerns customers may have regarding the future of electromobility, such as range, charging time, infrastructure and costs. Predicting long term values in our industry is still difficult as insufficient data or opinion is as yet to happen. But one interesting recent survey conducted by FEMA (Federation of European Motorcyclists' Associations) shows that motorcyclists would reject any proposed ban on new petrol motorcycles in large numbers. The majority (92.91%) were found to be completely opposed to any proposed ban on the sale of ICE powered motorcycles. 76% would rather switch to an alternative mode of transport rather than ride a non-emissions motorcycle. Even more surprising is that the 90% negative opinion does not change over age groups. It goes on to say that 53.38% of riders would stop riding completely if they couldn't ride a new petrol-powered bike. This could prove very interesting in the very long term as the petrol noisy bikes still available in the last manufacturing runs could be worth fortunes.

New Models October 2021

iD	Manufacturer	Model	Derivative
19606	SINNIS	CONNECT	Connect E5 (21MY)
19613	SINNIS	GPX	GPX E5 (21MY)
19783	KTM	450 SMR	450 SMR (22MY)
19791	WK BIKES	WK SCRAMBLER 50	WK Scrambler 50 (21MY)
19800	DUCATI	MULTISTRADA V4 S	Multistrada V4 S Red Radar (21MY)
19801	DUCATI	MULTISTRADA V4 S	Multistrada V4 S Grey Radar (21MY)
19802	DUCATI	MULTISTRADA V4 S	Multistrada V4 S Red Spoked Wheel Radar (21MY)
19803	DUCATI	MULTISTRADA V4 S	Multistrada V4 S Grey Spoked Wheel Radar (21MY)
19804	DUCATI	PANIGALE V2	Panigale V2 Bayliss (21MY)
19805	VMOTO	SOCO CUMINI	SOCO CUMINI (21MY)
19806	MV AGUSTA	F3 800 RR E5	F3 800 RR E5 (21MY)
19807	MV AGUSTA	F3 800 SUPERVELOCE AGO	F3 800 SuperVeloce AGO (21MY)

19808	PIAGGIO	PIAGGIO 1	Piaggio 1 (21MY)
19809	PIAGGIO	PIAGGIO 1 ACTIVE	Piaggio 1 Active (21MY)
19810	MONDIAL	IMOLA 125 E5	IMOLA 125 E5 (21MY)
19811	KAWASAKI	Z125	BR125LNFAN (22MY)
19812	KAWASAKI	Z125	BR125LNFNN (22MY)
19813	KAWASAKI	Z125 SE PERFORMANCE	BR125LNFAN (22MY)
19814	KAWASAKI	Z125 SE PERFORMANCE	BR125LNFNN (22MY)
19815	KAWASAKI	NINJA 125	BX125BNFAN (22MY)
19816	KAWASAKI	NINJA 125	BX125BNFNN (22MY)
19817	KAWASAKI	NINJA 125 PERFORMANCE	BX125BNFAN (22MY)
19818	KAWASAKI	NINJA 125 PERFORMANCE	BX125BNFNN (22MY)
19819	KAWASAKI	VULCAN S	EN650JNFNN (22MY)
19820	KAWASAKI	VULCAN S	EN650JNFAN (22MY)
19821	KAWASAKI	VULCAN S TOURER	EN650JNFNN (22MY)
19822	KAWASAKI	VULCAN S TOURER	EN650JNFAN (22MY)
19823	KAWASAKI	VULCAN S PERFORMANCE	EN650JNFNN (22MY)
19824	KAWASAKI	VULCAN S PERFORMANCE	EN650JNFAN (22MY)
19825	KAWASAKI	Z650	ER650KNFNN (22MY)
19826	KAWASAKI	Z650	ER650KNFAN (22MY)
19827	KAWASAKI	Z650 PERFORMANCE EDITION	ER650KNFNN (22MY)
19828	KAWASAKI	Z650 PERFORMANCE EDITION	ER650KNFAN (22MY)
19829	KAWASAKI	Z650 URBAN	ER650KNFNN (22MY)
19830	KAWASAKI	Z650 URBAN	ER650KNFAN (22MY)
19831	TRIUMPH	TIGER SPORT 660	Tiger Sport 660 (21MY)
19832	TRIUMPH	TIGER SPORT 660	Tiger Sport 660 Premium Paint (21MY)
19833	TRIUMPH	SPEED TRIPLE 1200 RR	SPEED TRIPLE 1200 RR (21MY)
19834	TRIUMPH	SPEED TRIPLE 1200 RR	SPEED TRIPLE 1200 RR Premium Paint (21MY)
19835	TRIUMPH	TIGER 900 JAMES BOND SE EDITION	Tiger 900 James Bond SE Edition (21MY)
19843	HORWIN	EK1 ELECTRIC DELIVERY SCOOTER PLUS	EK1 Electric Delivery Scooter Plus 80AH (21MY)
19844	HORWIN	EK1 ELECTRIC SCOOTER STD RANGE	EK1 Electric Scooter Std Range 26AH (21MY)
19845	HORWIN	EK3 ELECTRIC DELIVERY SCOOTER	EK3 Electric Scooter 40AH (21MY)
19846	HORWIN	EK3 ELECTRIC DELIVERY SCOOTER PLUS	EK3 Electric Delivery Scooter Plus 80AH (21MY)
19850	SUZUKI	GSX-S1000GT	GSX-S1000TRQM2 (22MY)

Discontinued Models

iD	Manufacturer	Model	Derivative
12862	AJP	PR4 200 MOTOCROSS	PR4 200 Motocross
17638	BMW	C400 GT	C400 GT
17639	BMW	C400 GT SE	C400 GT SE
16600	BMW	C400 X	C400 X
17508	BMW	C400 X SE ABS	C400 X SE ABS
17559	DUCATI	MULTISTRADA 1260 ENDURO RED	Multistrada 1260 Enduro Red
18097	SINNIS	BLADE E4	QM125GY-2B
15660	SINNIS	BLADE X EDITION	QM125GY-2H
16531	SINNIS	BOMBER 125 EFI	QM125GY-2X
15075	SINNIS	ENCANTO	ZN50QT-56
15666	SINNIS	HARRIER EFI	ZN125T-22
16704	SINNIS	HERO	LH125T-C
16039	SINNIS	HOODLUM 125	ZS125-79

17323	SINNIS	JET II	Jet II
17322	SINNIS	MATRIX 3I	Matrix 3i
15355	SINNIS	PRIME 50	ZN50QT-11D
16482	SINNIS	REVIVAL 125	QM125GY-2X
15517	SINNIS	RSX 125	ZS125-80
16297	SINNIS	SCRAMBLER EFI	QM125GY-2X
15665	SINNIS	SHUTTLE EFI	ZN125T-7H
15516	SINNIS	TERRAIN	ZS125-86
15664	SINNIS	ZEN 125	ZN125
16464	YAMAHA	FJR1300AE	FJR1300AE (18MY)
16558	YAMAHA	XMAX 300	XMAX 300 (18MY)
15507	YAMAHA	XSR700 ABS	XSR700 ABS (17MY)
15835	YAMAHA	XT1200ZE SUPER TENERE	XT1200ZE Super Tenere (17MY)