

Motorcycle editorial

By cap hpi

August 2022

Motorcycle futures market overview

Perhaps the constant problems we all know about over the last two years that have been used as the reason the economy is in the position it is, still haven't disappeared, but fingers have been pointed in one particular direction by some of the political spectrum and is now vacating Downing Street. Some will find this a positive, but some won't, what should be evident is, was the former PM the cause of our domestic woes, or as the rest of the world is in a similar place with the cost of living and inflation, that it's not going away. The whole world is in a similar position at the moment and irrespective of who is running the UK, so the knock-on effect of material shortages and logistic hold-ups will continue to hinder supply to our industry. For the second month (June) registration figures released by the Motorcycle Industry Association (MCIA) reduced by 15.7% compared to the same month in 2021. Although it does not look that encouraging, a reminder that the buying patterns over the last few years have been out of kilter to the "norm". At the halfway point in the year the overall numbers are still in a positive position of 10.1%. As this is blurb to be read in conjunction with our future prediction product, it is highly likely that use will be predominantly at the larger end of the capacity spectrum, so worth a look at how the current used supply and prices could reflect the future with new registrations the way they are. The rise of smaller capacities over the last couple of years is still showing growth and the highest market share, with over 40% of the year's registrations in the two smaller bands. Compare this years performance by looking at pre-covid figures, as this is where the current crop of three year old machines are coming from. If the learner legal sector was not as robust as it has been, would the numbers for total PTW be in a negative? The answer is probably yes and the table below illustrates where the larger losses are happening.

Engine Band	Registrations Year to date		June	Market Share (%)	
	2022	2019	% Change	2022	2019
0-50cc	5,596	3,047	83.7%	8.7%	5.1%
51-125cc	20,420	17,146	19.1%	31.9%	28.8%
126-650cc	13,318	12,777	4.2%	20.8%	21.5%
651-1000cc	13,362	13,896	-3.8%	20.9%	23.4%
Over 1000cc	11,267	12,599	-10.6%	17.6%	21.2%
Total Registrations	63,963	59,465	7.6%	100.0%	100.0%

A point to consider is why is the larger end of the market is suffering, is it the lack of stock, due to parts or money not being spent by retail customers? Over the last decade, or even a bit longer, the exporting of stock into the Euro zone has caused the domestic stock availability to become increasingly difficult to source, which has of course been the cause of the large increases in prices, particularly in more recent years. With this still happening and fewer registrations, subject to the current economic fallout getting sorted out, used motorcycles will be in demand at a time when there is less available stock. Residuals are still expected to remain strong in the long term.

New Models

iD	Manufacturer	Model	Derivative
19847	HORWIN	CR6 PRO ELECTRIC MOTORCYCLE	CR6 Pro Electric Motorcycle (22MY)
20638	YAMAHA	TRICITY 125	Tricity 125 (22MY)
20722	PIAGGIO	PIAGGIO 1	Piaggio 1 PMP (22MY)
20723	PIAGGIO	PIAGGIO 1 ACTIVE	Piaggio 1 Active PMP (22MY)
20770	PEUGEOT	DJANGO 125 STANDARD ABS	Django 125 Standard ABS Euro 5 (22MY)
20771	PEUGEOT	DJANGO 125 SPORT	Django 125 Sport/Dark Euro 5 (22MY)
20772	PEUGEOT	DJANGO 50 4T	Django 50 4T Euro 5 (22MY)
20773	PEUGEOT	KISBEE 50 4T ACTIVE	Kisbee 50 4T Active Euro 5 (22MY)
20774	PEUGEOT	KISBEE 50 4T GT SPECIAL EDITION	Kisbee 50 4T GT Special Edition Euro 5 (22MY)
20775	PEUGEOT	METROPOLIS 400 ALLURE ABS	Metropolis 400 Allure ABS Euro 5 (22MY)
20776	PEUGEOT	METROPOLIS 400 SW ABS	Metropolis 400 SW ABS Euro 5 (22MY)
20777	PEUGEOT	PULSION 125 ALLURE ABS	Pulsion 125 Allure ABS Euro 5 (22MY)
20778	PEUGEOT	PULSION 125 GT ABS	Pulsion 125 GT ABS Euro 5 (22MY)
20779	PEUGEOT	SPEEDFIGHT 4 50	Speedfight 4 50 Euro 5 (22MY)

Motorcycle editorial

By cap hpi

20780	PEUGEOT	TWEET 125 ACTIVE SBC	Tweet 125 Active Euro 5 (22MY)
20781	PEUGEOT	TWEET 125 GT SBC	Tweet 125 GT Euro 5 (22MY)
20782	PEUGEOT	TWEET 50	Tweet 50 Euro 5 (22MY)
20783	KAWASAKI	Z400	ER400PFNN (23MY)
20784	KAWASAKI	Z400 PERFORMANCE EDITION	ER400PFNN (23MY)
20785	KAWASAKI	Z400 SPORT	ER400PFNN (23MY)
20786	KAWASAKI	NINJA 400	EX400LPFNN (23MY)
20787	KAWASAKI	NINJA 400 PERFORMANCE EDITION	EX400LPFNN (23MY)
20788	KAWASAKI	NINJA 400 SPORT	EX400LPFNN (23MY)
20789	KAWASAKI	NINJA 400	EX400LPFAN (23MY)
20790	KAWASAKI	NINJA 400 PERFORMANCE EDITION	EX400LPFAN (23MY)
20791	KAWASAKI	NINJA 400 SPORT	EX400LPFAN (23MY)
20794	HARLEY-DAVIDSON	TOURING ROAD GLIDE LIMITED	FLTRK Apex Black/Black Engine (22.5MY)
20795	HARLEY-DAVIDSON	TOURING ROAD GLIDE LIMITED	FLTRK Apex Black/Chrome Engine (22.5MY)
20796	HARLEY-DAVIDSON	TOURING ROAD GLIDE SPECIAL	FLTRXS Apex Black/Black Engine (22.5MY)
20797	HARLEY-DAVIDSON	TOURING ROAD GLIDE SPECIAL	FLTRXS Apex Black/Chrome Engine (22.5MY)
20798	HARLEY-DAVIDSON	TOURING ROAD KING SPECIAL	FLHRXS Apex Black - Special Colour (22.5MY)
20799	HARLEY-DAVIDSON	TOURING STREET GLIDE SPECIAL	FLHXS Apex Black/Black Engine (22.5MY)
20800	HARLEY-DAVIDSON	TOURING STREET GLIDE SPECIAL	FLHXS Apex Black/Chrome Engine (22.5MY)
20801	HARLEY-DAVIDSON	TOURING ULTRA LIMITED	FLHTK Apex Black/Black Engine (22.5MY)
20802	HARLEY-DAVIDSON	TOURING ULTRA LIMITED	FLHTK Apex Black/Chrome Engine (22.5MY)
20812	YAMAHA	XSR125	XSR125 (23MY)
20828	MONDIAL	PIEGA 125 E5	Piega 125 E5 (22MY)
20829	KEEWAY	FACT 50 E5	Fact 50 E5 (22MY)
20830	KEEWAY	BLUESHARK 45	Blueshark 40 (22MY)
20831	KEEWAY	BLUESHARK 80	Blueshark 80 (22MY)

Discontinued

iD	Manufacturer	Model	Derivative
17509	BMW	R1250 GS	R1250 GS
17510	BMW	R1250 GS TE	R1250 GS TE
16607	BMW	K1600 B LE	K1600 B LE
17649	BMW	R1250 RT	R1250 RT
17651	BMW	R1250 RT LE	R1250 RT LE
16743	PEUGEOT	BELVILLE 125 LC ALLURE ABS	Belville 125 LC Allure ABS
16744	PEUGEOT	BELVILLE 125 LC RS ABS	Belville 125 LC RS ABS
16745	PEUGEOT	BELVILLE 200 ALLURE ABS	Belville 200 Allure ABS
16746	PEUGEOT	BELVILLE 200 RS ABS	Belville 200 RS ABS
15920	PEUGEOT	CITYSTAR 125 LC ABS	Citystar 125 LC ABS
16292	PEUGEOT	CITYSTAR 200 LC RS ABS	Citystar 200 LC RS ABS